sidecar

10 questions to ask when you're networking

1. How did you get the role you have now?
2. What do you think might disrupt your industry in the next 12 months?
3. What challenges are your organization/your industry facing right now? And how are you preparing to meet those?
4. What has changed most about your organization/industry since you started in it?
5. What media are you reading/watching/listening to?
6. What resources do you look to when you need solutions?
7. What was the last idea you heard that you got really excited about?
8. What news headlines are you following closely right now?
9. How can I help you meet your goals?
10. Who else should I meet?